# FY 13-14 OPERATING AND CIP BUDGETS DEVELOPMENT AND REVIEW PROCESS

## FY 13-14 BUDGET

## FY 13-14 CIP

| JANUARY |  | FEBRUARY |  | MARCH |  | APRIL |  | MAY |  | JUNE |   |                |
|---------|--|----------|--|-------|--|-------|--|-----|--|------|---|----------------|
|         |  |          |  |       |  |       |  |     |  |      |   | STAFF          |
|         |  |          |  |       |  |       |  |     |  |      |   | FINANCE CMTE   |
|         |  |          |  |       |  |       |  |     |  |      |   | EXECUTIVE CMTE |
|         |  |          |  |       |  |       |  |     |  |      | * | ADMIN CMTE     |
|         |  |          |  |       |  |       |  |     |  |      |   | BOARD          |

Finance Committee completes review on April 25 and recommends approval; Executive Committee recommends approval on June 5

\* Administrative Committee recommends postponing action on CIP by 1 month

#### FORT ORD REUSE AUTHORITY - FY 13-14 PRELIMINARY BUDGET - ALL FUNDS COMBINED

| CATEGORIES                        | FY 12-13          | FY 12-13        | FY 12-13         | FY 13-14                              | NOTES   |
|-----------------------------------|-------------------|-----------------|------------------|---------------------------------------|---|
|                                   | APPROVED          | MID-YEAR        | ACTUAL-projected | PRELIMINARY                           |   |
| REVENUES                          |                   |                 |                  |                                       |   |
| Membership Dues                   | \$ 261,000        | \$ 261,000      | \$ 261,000       | \$ 261,000                            |   |
| Franchise Fees - MCWD             | 275,000           | 275,000         | 245,000          | 245,000                               | Based on FY 12-13 collections, MCWD FY 13-14 budget not available                           |
| Federal Grants - ESCA             | 787,690           | 787,690         | 764,093          | 970,325                               | Increased activity related to upcoming ESCA property transfer (Attachment D - ET/ESCA)      |
| PLL Loan Payments                 | -                 | -               | -                | 694,920                               | DRO unpaid PLL premium may be collected in coming FY  |
| Development Fees                  | 6,000,000         | 3,930,986       | 4,207,002        | 11,090,443                            | * Based on draft CIP budget to be considered by FORA Board in June 2013                     |
| Land Sale Proceeds                | 28,450,279        | 500,000         | -                | 2,750,300                             | * Based on draft CIP budget to be considered by FORA Board in June 2013                     |
| Lease/Rent Proceeds               | 840,000           | 1,460,908       | 1,741,908        | 1,758,380                             | Preston Park budget to FORA Board in June; CFD payment removed pending litigation           |
| Property Taxes                    | -                 | 1,300,000       | 1,300,000        | 1,300,000                             | Anticipated property tax payments from MoCo Auditor/Controller                              |
| CSU Deficit Payment               | 326,795           | 326,795         | 326,795          | -                                     | Final payment in FY 12-13   |
| Planning Reimbursements           | 7,000             | 7,000           | 7,000            | 5,000                                 | Reimbursements by future property - owner agencies to manage ESCA access services           |
| Investment/Interest Income        | 135,000           | 100,000         | 100,000          | 110,000                               | Interest income from money market/COD accounts  |
| TOTAL REVENUES                    | 37,082,764        | 8,949,379       | 8,952,798        | 19,185,368                            |   |
|                                   | · · · · · ·       |                 |                  | · · · · · · · · · · · · · · · · · · · |   |
| EXPENDITURES                      |                   |                 |                  |                                       |   |
| Salaries & Benefits               | 1,959,578         | 1,994,044       | 1,937,994        | 2,106,975                             | Ongoing staffing level, includes potential salary/benefits adjustments (Attachment C - S&B) |
| Supplies & Services               | 193,050           | 185,050         | 166,550          | 144,750                               | Costs reduced, Community Information Center completed, expense policies implemented         |
| Contractual Services              | 1,548,750         | 1,957,750       | 1,876,750        | 2,865,344                             | Increased/expected legal fees, environmental review and HCP                                 |
| Capital Projects (CIP)            | 4,584,000         | 1,787,542       | 1,742,879        | 3,717,641                             | * Required Habitat management, other projects CFD fee/land sale revenues dependent          |
| Debt Service (P+I)                | 19,124,340        | 1,480,880       | 1,480,880        | 1,480,880                             | Final year of existing loan/lease   |
|                                   |                   |                 |                  |                                       |   |
| TOTAL EXPENDITURES                | 27,409,718        | 7,405,266       | 7,205,053        | 10,315,589                            | (Attachment B - Itemized Expenditures)  |
|                                   |                   |                 |                  |                                       |   |
| NET REVENUES<br>Surplus/(Deficit) | 9,673,046         | 1,544,113       | 1,747,745        | 8,869,779                             |   |
| Surplus, (Benety                  | 3,073,040         | 1,544,115       | 1,747,743        | 0,005,775                             |   |
| FUND BALANCES                     |                   |                 |                  |                                       |   |
| Budget Surplus/(Deficit) -        |                   |                 |                  |                                       |   |
| Beginning                         | 5,425,802         | 5,461,505       | 5,461,505        | 7,209,250                             |   |
|                                   |                   |                 |                  |                                       |   |
| Budget Surplus/(Deficit) -        | \$ 15,098,848     | \$ 7,005,618    | \$ 7,209,250     | \$ 16,079,028                         | Ending Fund Balance/FORA Reserve  |
| Ending                            |                   |                 |                  |                                       | 1,323,956 Development Fees  |
|                                   |                   |                 |                  |                                       | 4,385,990 Land Sale Proceeds  |
|                                   |                   |                 |                  |                                       |   |
| * Those amounts will be fire !!-  | ad with the CID - | udget approval  |                  |                                       | 10,369,083 General Fund/Reserve (set aside to cover a portion of FORA operating             |
| * These amounts will be finaliz   | ed with the CIP b | uuget approval. |                  |                                       | 16,079,028 Total costs thru 2020; includes \$7.6M from fees/taxes                           |
|                                   |                   |                 |                  |                                       | to repay borrowed funds)  |

### PROPOSED SALARY/BENEFITS ADJUSTMENTS

Effective January 2012, pursuant to independent consultant and FC/EC recommendations, the FORA Board adopted new salary ranges to bring FORA employees to equity with other labor market agencies.

To sustain the equity process, the FORA Executive Committee recommended including in the FY 13-14 budget the following Salary/Benfits adjustments:

|   |                             |                                       |                | Maximum impact if all awarded<br><u>Salaries &amp; Benefits - no adjustments</u><br><u>Salaries &amp; Benefits - adjusted</u><br>Increase | FY 13-14<br>IMPACT<br>110,563<br>1,996,412<br>2,106,975<br>5.5% | <b>ANNUAL</b><br><b>IMPACT</b><br>138,790 |
|---|-----------------------------|---------------------------------------|----------------|---|---|---|
| Scheduled s                               | salary step                 | advances                              |                | with 2.5% COLA  | 28,227  | 1/14 - 1/15 <b>56,454</b>                 |
| Limited to 5                              |                             |                                       |                | without COLA  | 25,830  |   |
|   |                             | next salary ste                       | ep based on    |   | -,  |   |
| step eligibil                             |                             |                                       |                |   |   |   |
| Last salary s                             | , , ,                       |                                       |                |   |   |   |
| Cost-of Livi                              | ng-Adjustn                  | nent (COLA)                           |                | 2.5% COLA   | 42,643  | 42,643                                    |
|   |                             |                                       | 12 - 3/13 (5 4 | % for past 24 months)   |   | ,• ••                                     |
| Last COLA in                              |                             |                                       | 12 3/13 (3.4)  |   |   |   |
|   | 1010030.2/                  | 0 7 2011                              |                |   |   |   |
| Health insu                               | rance pren                  | nium to cover p                       | provider incre | ases  | 24,693  | 24,693                                    |
|   |                             | nsed <u>31%</u> from<br>premium incre |                |   | <u> </u>  |   |
|   |                             | only) to \$ 412 (j                    |                |   |   |   |
| JIUIII <del>J</del> IJU (                 | EE                          | EE+1                                  | Family         | je) per montil.   |   |   |
| 1-2010                                    | 509                         | 1,017                                 | 1,323          | 2010 premium  |   |   |
| 1-2013                                    | 667                         | 1,334                                 | 1,734          | 2013 premium  |   |   |
| % Increase                                | 31%                         | 31%                                   | 31%            | 2013 premium  |   |   |
| u mer cuse                                | 509                         | 1,017                                 | 1,323          | Current employer contribution   |   |   |
|   | 158                         | 317                                   | 412            | Employee payment  |   |   |
| 7-2013                                    | 667                         | 1,176                                 | 1,481          | <b>Proposed</b> employer contribution (\$158,   | /ma increase ner  | employee                                  |
| . 1010                                    | 0                           | 158                                   | 253            | Employee payment  | into increase per   | employeey                                 |
| Last employ                               | •                           | ition increase:                       |                | Employee payment  |   |   |
| Last employ                               |                             |                                       | 2010           |   |   |   |
| Additional I                              | Pay/Stipen                  | ds - temporary                        |                | Up-to   | 15,000  | 15,000                                    |
| / date of tail                            |                             |                                       |                | s for additional  |   |   |
|   |                             |                                       |                | -   |   |   |
| Provides the                              | -                           | . temporary ass                       | signments, pro |   |   |   |
| Provides the duties, resp                 | onsibilities,               | , temporary ass<br>Is when tempo      | •              | • · · ·   |   |   |
| Provides the<br>duties, resp<br>Temporary | onsibilities,<br>award, end |                                       | rary assignme  | • · · ·   |   |   |

#### PRELIMINARY FY 13-14 BUDGET

#### **ITEMIZED EXPENDITURES**

| I  | FY 12-13        | FY 12-13         | FY 12-13         | FY 13-14       |   |
|--|-----------------|------------------|------------------|----------------|---|
| EXPENDITURE CATEGORIES   | Approved        | Mid-Year         | Actual           | PRELIMINARY    | NOTES   |
|  |                 |                  |                  |                |   |
| SALARIES & BENEFITS  | 14 positions    | 14 positions     | 14 positions     |                | See Attachment - C "Salaries/Benefits Adjustment"   |
| Staff - Salaries   | 1,387,046       | 1,402,869        | 1,388,619        | 1,459,795      | for detail regarding potential adjustment in this category  |
| Staff - Benefits/Employer taxes  | 527,532         | 531,175          | 531,175          | 587,180        |   |
| Temp help/Vac cash out   | 45,000          | 60,000           | 18,200           | 60,000         |   |
| TOTAL SALARIES & BENEFITS  | 1,959,578       | 1,994,044        | 1,937,994        | ·              | FY 12-13 under budget/savings estimated at least 55K  |
| TOTAL SALARIES & BEREITTS  | 1,555,570       | 1,554,044        | 1,557,554        | 2,100,575      | TT 12-15 under budget/savings estimated at reast 55K  |
|  |                 |                  |                  |                |   |
| SUPPLIES & SERVICES<br>COMMUNICATIONS                                      | 12,000          | 8,000            | 8,000            | 7,500          |   |
| SUPPLIES   | 14,000          | 14,000           | 12,000           | 12,000         |   |
| EQUIPMENT & FURNITURE  | 10,000          | 10,000           | 10,000           | 6,000          |   |
| TRAVEL, LODGING, REGISTRATION FEES   | 26,000          | 20,000           | 28,000           | 20,000         |   |
| MEETING EXPENSES<br>BUILDING MAINTENANCE & SECURITY                        | 8,000           | 6,000<br>6,000   | 5,000<br>6,000   | 5,000<br>6,000 |   |
| UTILITES   | 8,500<br>13,000 | 13,000           | 12,000           | 12,000         |   |
| INSURANCE  | 48,500          | 48,500           | 31,000           | 22,000         | No construction in FY 13-14   |
| IT/COMPUTER SUPPORT  | 22,050          | 22,050           | 22,050           | 22,500         | NO CONSTRUCTION IN 1 1 13-14  |
| PAYROLL/ACCOUNTING SERVICES  | 6,000           | 6,000            | 5,000            | 5,000          |   |
| TRAINING & SEMINARS  | 5,000           | 7,000            | 3,000            | 5,000          | ADC registration fee reclassified to Travel   |
| COMMUNITY INFORMATION CENTER COSTS<br>TELEVISED MEETINGS                   | 7,500           | 6,000            | 6,000            | -              |   |
| OTHER:   | 5,000           | 10,000           | 10,000           | 12,000         | Additional/longer meetings  |
| NOTICES, DUES, PRINTING, POSTAGE, ETC                                      | 7,500           | 8,500            | 8,500            | 9,750          | Under \$5,000/year expense items  |
| TOTAL SUPPLIES AND SERVICES  | 193,050         | 185,050          | 166,550          | 144,750        | FY 12-13 under budget/savings estimated at least 18K  |
|  | -               |                  |                  |                |   |
| CONTRACTUAL SERVICES   |                 |                  |                  |                |   |
| AUTHORITY COUNSEL/EXPIRING CONTRACT  | 131,250         | 131,250          | 131,250          | 77,344         | FORA BM 3/15/13 : Contract expires by September 15, 2013  |
|  |                 |                  |                  |                | On-call after 9/15/13-JPA, HCP/implementing agreements (\$50K)  |
| AUTHORITY COUNSEL/NEW CONTRACT   |                 |                  |                  |                | FORA BM 3/15/13 : New Authority Counsel is selected   |
| LEGAL/LITIGATION FEES  | 125,000         | 500,000          | 500,000          |                | Based on FY 12-13 level of legal represenation/initiative   |
| LEGAL FEES - SPECIAL PRACTICE  | 15,000          | 15,000           | 15,000           |                | CEQA/land use specialist  |
| OTHER LEGAL FEES - REFERENDA, POOLS  | -               | -                | -                |                | Anticipated initiative election (cost per one petition)   |
| AUDITOR  | 37,500          | 57,500           | 48,000           | ,              | Annual Auditor  |
| SPECIAL COUNSEL (EDC-ESCA)   | 70,000          | 135,000          | 135,000          |                | ESCA property transfer, potential litigation, jurisdiction training   |
| ESCA PROPERTY CARETAKING   | 420.000         | 420.000          | 217 000          | ,              | Maintenance/insurance costs during transfer period  |
| ESCA/REGULATORY RESPONSE/QUALITY ASSURANI<br>VETERANS CEMETERY CONSULTANTS | 420,000         | 420,000          | 317,000          | 420,000<br>TBD | Increased services due to upcoming ESCA property transfer<br>CCCVC CDVA preliminary plans and fees to be reimbursed |
| FINANCIAL CONSULTANT   | - 60,000        | 56,000<br>60,000 | 60,000<br>87,500 |                | Development fee formula/HCP endowment requirements  |
| LEGISLATIVE SERVICES CONSULTANT  | 40,000          | 43,000           | 43,000           |                | Legislative/agency interaction - CCCVC, HCP, etc.   |
| PUBLIC INFORMATION/OUTREACH  | 25,000          | 25,000           | 25,000           |                | Print, internet, broadcast PI/media support   |
| HCP CONSULTANTS  | 270,000         | 160,000          | 160,000          |                | Final HCP/EIR/EIS document preparation  |
| BASE REUSE PLAN (BRP) POST-REASSESSMEN                                     |                 | 325,000          | 325,000          |                | Potential BRP actions and/or additional environmental review  |
| OTHER CONSULTING/CONTRACTUAL EXP   | 30,000          | 30,000           | 30,000           | 25,000         | HR/miscellaneous consulting   |
| TOTAL CONTRACTUAL SERVICES   | 1,548,750       | 1,957,750        | 1,876,750        | 2,865,344      |   |
|  |                 |                  |                  |                |   |
| CAPITAL PROJECTS   |                 |                  |                  | <b>.</b>       |   |
| TRANSPORATION/OTHER CIP PROJECTS   | 3,000,000       | 804,795          | 691,129          |                | Refer to CIP 13-14 for project detail   |
|  | 1,584,000       | 982,747          | 1,051,751        |                | CFD Fee 25% set aside, current endowment fund balance \$5.65M   |
| TOTAL CAPITAL PROJECTS   | 4,584,000       | 1,787,542        | 1,742,879        | 3,717,641      |   |
|  |                 |                  |                  |                |   |
| DEBT SERVICE (Principal and Interest)                                      |                 |                  |                  |                |   |
| PRESTON PARK LOAN DEBT SERVICE   | 682,440         | 1,364,880        | 1,364,880        |                | Preston Park loan payments thru 6/15/14 (maturity date)   |
| PRESTON PARK LOAN - PAY OFF  | 18,325,900      | -                | -                |                | PP sale delayed due to litigation   |
| FIRE TRUCK LEASE   | 116,000         | 116,000          | 116,000          |                | Final payment in FY 13-14   |
| TOTAL DEBT SERVICE   | 19,124,340      | 1,480,880        | 1,480,880        | 1,480,880      |   |
| TOTAL EXPENDITURES   | 27,409,718      | 7,405,266        | 7,205,053        | 10,315,589     | 1   |
|  |                 |                  |                  |                | 4   |

#### PRELIMINARY FY 13-14 BUDGET

### **ET/ESCA**

| CATEGORY  | I  |                           |                           |                 |              |                 |
|---|----|---------------------------|---------------------------|-----------------|--------------|-----------------|
|   |    | REVENUES                  | EXPENDITURES              | AVAILABLE FUNDS | EXPENDITURES | AVAILABLE FUNDS |
|   |    | 3/2007 - 6/2009           | 3/2007 - 6/2013           | FOR FY 13-14    | FY 13-14     | FOR FY 14-15    |
| Federal Grant Award March 2007<br>Credit to Army for early payments | *  | 99,316,187<br>(1,587,578) |                           |                 |              |                 |
| TOTAI REVENUES  |    | 97,728,609                | (94,134,678)              | 3,593,932       | (970,325)    | 2,623,607       |
| GRANT FUNDS ALLOCATION  |    |                           |                           |                 |              |                 |
| FORA/Program Management   |    | 3,392,656                 | (2,169,727)               | 1,222,930       | (550,325)    | 672,605         |
| EPA/DTSC/ERRG Regulatory Response Cost                              |    | 4,725,000                 | (2,353,998)               | 2,371,002       | (420,000)    | 1,951,002       |
| FORA/Future PLL coverage<br>LFR/AIG commutation account             | ** | 916,056<br>88,694,897     | (916,056)<br>(88,694,897) | -               | -            | -               |
| TOTAL   |    | 97,728,609                | (94,134,678)              | 3,593,932       | (970,325)    | 2,623,607       |

\* The \$99.3M Federal Grant was paid in three phases: \$40M in FY 06-07, \$30M in FY 07-08, and \$27.7M in FY 08-09. The Army made payments ahead of schedule securing a \$1.6M credit; FORA collected the last payment on 12/17/2008.

\*\* FORA made the last payment to LFR (now Arcadis)/AIG (now Chartis) commutation account upon receipt of the final grant payment. The commutation account will continue to pay for ESCA remediation through 2014.

#### The preliminary FY 13-14 budget includes \$970K of the \$3.6M available balance prorated to cover FY 13-14 expenditures.